

# The Career Center

## Update # 16 – October 2016

*You can talk to us!*

**Providing information and coaching to transitioning  
building administrators, central office administrators, and superintendents**

*On my mind...*

### IMPORTANT SCHOOL CONSTRUCTION PROJECTS WORKSHOP

Responding to requests, we are pleased to offer a full day workshop on school construction projects. There has been nothing of substance available for the last few years and school construction is an area generally not covered in administrative preparation courses. A construction project is an important event in the life cycle of a school district. Unless you are in a large school district (city/suburban), a construction project is not a common event. A construction project has a huge impact on current and future school generations - space, quality, and dollar payment. When construction projects go wrong, it takes big \$\$\$ to solve the problems. Inexperienced administrators underestimate the time and expertise it takes to administer a construction project. We will share our learning after our combined experience of 13 projects.

The [Career Center](#) continues to record a solid number of new job vacancies each week at the central office and building levels. For those of you registered on the statewide Career Center Job Vacancy Listings the new postings for **August** were: **4** new superintendent postings, **60** new central office postings, and **49** new building level postings. If you want to know about jobs in New York State, we post them all.

*Jim Merrins*

### CAREER CENTER - LATEST COUNT OF NEW VACANCY POSTINGS

The 'Job Vacancy Listings' at [The Career Center](#) is operational. **We have statewide job postings.**

<b>WEEK ENDING</b>	<b><u>New Superintendent Postings</u></b>	<b><u>New Central Office Postings</u></b>	<b><u>New Building Postings</u></b>
<b>9/5/2016</b>	<b>1</b>	<b>17</b>	<b>7</b>
<b>9/12/2016</b>	<b>2</b>	<b>11</b>	<b>10</b>
<b>9/19/2016</b>	<b>0</b>	<b>7</b>	<b>8</b>
<b>9/26/2016</b>	<b>2</b>	<b>4</b>	<b>5</b>

Our fee-for-membership service has no advertising. Sign up and get in the loop to see new postings every week.

# This Job Wasn't Meant to Be

by Bill Silky, Ed.D.

All of us, at one time or another, didn't get the job after a very passionate effort. We were the second, third,... choice (second choice does not feel good in job hunting!). While this is disappointing, we have to take the long-term career view and push forward. Perhaps it was just not meant to be! Now, I am not a fatalist and therefore I believe that hard work and strong ethics will eventually help each of us get the position we want in our careers. Hiring is not science. That is, it is an imperfect process. The best person does not always get the job. So, if or when this happens to you in the job search process, remember, there will always be other opportunities along your career road....don't get discouraged, keep doing good work, and look for the next opportunity!



Resilience is a character trait that we recognize and applaud in administrative leadership. Every administrator we know has been knocked down after doing his/her absolute best. I was taught the formula, Event + Reaction = Outcome. The events come at us hard and uncontrolled (after all, issue don't reach the administrator level if someone was able to solve it before us). We react using the sum of our knowledge, skills, and moral compass. Most times our efforts yield a fulfilling result. But, sometimes not! It's then that the leader looks inside, eats the hurt, and returns to work the next day.

## **POWERFUL TRANSITION WORKSHOPS AND TRAININGS** **Fall and Winter 2016**

Visit our reconstructed website: [www.SuperintendentOfSchools.com](http://www.SuperintendentOfSchools.com)

**Tell Your Colleagues - Workshops and Programs of Interest to Transitioning Administrators:**

**Advanced Fiscal Training** (Serious Saturdays Series)

[[Details HERE](#)] [[Online Registration HERE](#)]

Four sessions, One location – 9:00 AM to 11:30 AM (8:45 AM Registration)

**Long Island New York** – Bank of America Building, Melville (Long Island), NY

Saturdays – November 19, 2016, December 10, 2016 and

January 21, 2017, and February 11, 2017

### **Fiscal Navigation for Superintendents**

[[Details HERE](#)] [[Online Registration AVAILABLE HERE](#)]

Three full days at each location – 9:00 AM to 2:30 PM (lunch at 12:00 Noon)

**Western New York** – Genesee Valley BOCES, Batavia, NY

Tuesdays – Oct 18, Nov 15, Dec 6, 2016 (Make up Dec 13, if needed)

**Central New York** – O-C-M BOCES, Syracuse, NY

Wednesdays – Oct 19, Nov 16, Dec 7, 2016 (Make up Dec 14, if needed)

**Eastern New York** – Capital Region BOCES, Latham (Albany area), NY

Thursdays – Oct 20, Nov 17, Dec 8, 2016 (Make up Dec 15, if needed)

### **Successful Administration of School Construction Projects**

[[Details HERE](#)] [[Online Registration AVAILABLE HERE](#)]

Full-day training – 9:00 AM to 2:30 PM

**Eastern New York** – Capital Region BOCES, Latham (Albany area), NY

Wednesday, November 30, 2016

**Central New York** – O-C-M BOCES, Syracuse, NY

Thursday, December 1, 2016

**Western New York** – Garden Place Hotel, Williamsville (Buffalo area), NY

Friday, December 2, 2016

### **The Customer Centered School Culture**

[[Details HERE](#)] [[Online Registration AVAILABLE HERE](#)]

Half-day training – Mornings – 9:00 AM to 12:00 Noon

**Central New York** – O-C-M BOCES, Syracuse, NY

Wednesday, October 26, 2016

**Western New York** – Garden Place Hotel, Williamsville (Buffalo area), NY

Wednesday, November 9, 2016

**Eastern New York** – Capital Region BOCES, Latham (Albany area), NY

Thursday, November 10, 2016

### **The School District Negotiator**

[[Details HERE](#)] [[Online Registration AVAILABLE HERE](#)]

Full-day training – 9:00 AM to 2:30 PM

**Eastern New York** – Holiday Inn Express, Latham (Albany area), NY

Thursday – November 3, 2016

**Central New York** – O-C-M BOCES, Syracuse, NY

Friday – November 4, 2016

**Western New York** – Garden Place Hotel, Williamsville (Buffalo area), NY

Monday – November 7, 2016

### **Applying for the Superintendency in New York State - ONLINE WORKSHOP**

For experienced school administrators applying or preparing to apply for the superintendency

Online coaching - 4:00 to 5:30 PM (or by appointment)

Check the schedule at [superintendentofschools.com](http://superintendentofschools.com)

### **Readiness for the Superintendency in New York State - ONLINE WORKSHOP**

For new or experienced school administrators interested in an understanding of how to prepare for the superintendency

Online coaching - 4:00 to 5:30 PM (or by appointment)

Check the schedule at [superintendentofschools.com](http://superintendentofschools.com)

**Visit our reconstructed website: [www.SuperintendentOfSchools.com](http://www.SuperintendentOfSchools.com)**

*Career Center Services*

**Job Vacancy Listings** (state-wide listing - membership fee required)

**Career - Application - Interview Coaching** (personal and confidential)

**Job Posting Service** (free to NY school districts, BOCES, and associations)

**The Career Center**

*Career Center Affiliations*

*Proudly affiliated with the*

**New York State Association for Women in Administration >> [HERE](#)**

*Administered and presented by*

**[Castallo & Silky - Educational Consultants](#)**

**William (Bill) D. Silky, Ed.D.**

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**Educational Support Services - [Training](#) and [Coaching](#)**

**James (Jim) M. Merrins, Ed.D.**

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<http://www.superintendentofschools.com>